

# Economists INCORPORATED

Washington, DC • San Francisco, CA • Tallahassee, FL  
**Research Associate Position**

Economists Incorporated (EI), a leading economic consulting firm, has openings for Research Associate positions commencing in the summer of 2020 in its Washington, DC and San Francisco, CA offices. The Research Associate position is typically for two to four years, depending on EI's case needs and Research Associate interest. There are multiple positions available, for one of which fluency in Mandarin Chinese is a plus.

EI Research Associates have the opportunity to work directly with Ph.D. economists from top universities on a variety of high-profile cases concerning antitrust litigation, mergers and acquisitions, government regulation of the private sector, and general commercial litigation. Recent firm projects include examining the antitrust implications of the vertical integration of health insurers and healthcare providers, determining potential competitive effects of mergers between utility companies, evaluating class certification issues in consumer goods litigation, assessing damages in contract disputes, designing an incentive structure to promote use of renewable energy sources, designing a bidding strategy for participation in an electromagnetic spectrum auction, and assessing the importance of copyright industries (music, motion pictures, publishing, software, etc.) to the U.S. economy. Research Associates gain broad industry exposure and marketable skills in case management, data analysis, and research through responsibilities such as those detailed below:

## Case Management

- Act as a lead Research Associate on one to five cases at a time
- Manage teams of Research Associates
- Organize case research and data analysis
- Work closely with economists on a regular basis

## Data Analysis

- Work with complex databases and raw client data in Stata, Access, and other programs
- Utilize tools such as Microsoft Excel and ArcGIS for graphical and statistical analysis
- Analyze industry participants and characteristics affecting market competition
- Calculate cost and damages estimates

## Research

- Consult with clients and private sources to obtain necessary data
- Investigate industries and companies using online and government resources
- Review litigation and case documents

EI Research Associates are generally outstanding graduates from top colleges and universities with bachelor's degrees in economics, mathematics, statistics, computer science, finance, or a related field. Prospective candidates must possess a strong academic record, excellent analytical and quantitative skills, and the ability to work effectively in teams. Experience with Microsoft Excel and one or more data analysis programs (such as Stata, SAS, R, or Python) is required. EI Research Associates typically go on to pursue graduate degrees in economics, law, and business at leading universities or continue careers in business analytics and consulting.

In order to apply, please specify your preferred start date and office location in your cover letter and send resume, cover letter and transcript to:

Ms. Katherine Senseman  
Recruiting Coordinator  
Economists Incorporated  
Suite 1100  
2121 K Street, NW  
Washington, DC 20037  
[derecruiting@ei.com](mailto:derecruiting@ei.com)

Ms. Katherine Senseman  
Economists Incorporated  
Suite 1000  
101 Mission Street  
San Francisco, CA 94105  
[carecruiting@ei.com](mailto:carecruiting@ei.com)

**Economists Incorporated is an Equal Opportunity/Affirmative Action employer. EI does not discriminate in employment opportunities or practices on the basis of race, color, religion, sex, national origin, age disability, marital status, citizenship status, veteran status, sexual orientation, gender identity or any other characteristic protected by law.**