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From: **Sims, Justin** <jsims@yankees.com>

Date: Thu, Sep 26, 2019, 4:07 PM

Subject: New York Yankees 2020 Baseball Operations Opportunities

To: rsethi@barnard.edu <rsethi@barnard.edu>

Professor Sethi,

By way of introduction, my name is Justin Sims and I am a Quantitative Analyst with the New York Yankees.

I am writing to request your assistance in finding talented recent and upcoming graduates for a couple of positions within the Baseball Operations department of the New York Yankees. These roles, which are akin to fellowships, last 12 months and are intended to prepare recent graduates for a career in Baseball Operations. Your familiarity with the top students in your department will be of tremendous help in this effort.

Here are the specifics on the roles we are looking to fill for the coming year:

- **Associate, Quantitative Analysis:** This position will give students hands-on experience with quantitative projects related to player evaluation, player development, and/or in-game strategy. For this role, we are looking for students with strong quantitative reasoning, familiarity with statistical programming, and a passion for baseball.
- **Associate, Baseball Operations:** This position will give students hands-on experience with various important baseball operations tasks, including advance scouting, data collection and entry, and video charting. For this role, we are looking for candidates who are highly detail-oriented and have solid working knowledge of current baseball players, rules, and strategies.

We often get questions about which position students should apply to. The main difference between the roles is that the Quantitative Analysis position is almost solely dedicated to statistical analysis to inform baseball operations decisions. The Baseball Operations position involves less of the quantitative side (although statistical projects will come up) and deals more with assisting the advance scouting process, charting games from video, and general baseball operations administration.

A few important logistical details:

- **Given that this is a 12-month role, we are only looking for students who graduate in or before Summer 2020.**
- **Applications are rolling and we get a large volume of applications, so we encourage students to apply as soon as possible.**
- **We only take applications via the links above. We will not review resumes or take applications anywhere else.**

If possible, could you please forward this information to any students or recent alumni who would potentially be qualified and interested? If they have any specific questions not addressed in this email, they can feel free to reach out to me directly (jsims@yankees.com).

Best,

Justin Sims

